

Emotional Intelligence for Leaders 'How to get the best from your team'



This one day course will cover:

- Modern methods for creating a motivational environment
- Online Psychometric on Individual Effectiveness
- Insight into team behaviours and strategies for development
- How to build a high performing team
- Managing performance for business results
- Evaluation of your existing team
- Developing your leadership plan



Making the Link
People and Performance

01285 821894
Makingthelink.co.uk



Course Overview

Setting the Objectives

- to gain personal insight
 - to learn more about others and how we are perceived
 - to explore modern methods for leadership
 - to create a plan of action
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- What is Emotional Intelligence? How does it influence leaders? Guided workshop session exploring the elements of *significance*, *competence* and *likeability* on productivity.

 - Practical Session on Individual Effectiveness- Communication task and review

 - Emotional Intelligence reports issued and interpretation of results

 - Leadership and EI- Leadership simulation exercise.

 - The 16 Criteria for Human effectiveness are explored during a series of interactive tasks and review sessions

 - A personal action plan



Who will benefit from the workshop?

- Front line managers
- Project Managers
- Team Leaders
- Directors
- Business unit leaders
- Anyone leading a team who would like to improve levels of motivation and commitment of their team





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Your facilitator

This workshop will be delivered by Mike Ponting. Mike has 20 years of experience in business consulting, facilitation and team development. A member of the Institute of Leadership & Management, he has designed and delivered events on developing EI. His work has taken him to; United States, Dubai, Singapore, Shanghai, Kuala Lumpur, and all over Europe.

Mike has developed a modern method for leaders who are operating in a fast changing world. He incorporates the latest research on how the brain works and how leaders can tap into this to develop their team and their business performance.

What do clients say?

"Mike is a highly motivated individual with a real passion for development. He believes in enabling people to become the best that they can. His Emotional Intelligence packages are a real insight into the self and truly valuable for any business or individual wanting to move forward." - Samantha Southey- **Founder Leading Edge**

"When they were handing out energy, enthusiasm and a passion for making things happen Mike was right at the front of the queue. Working with Mike is something I always look forward to - his knowledge, ability to engage with and get the best from people is limitless, And just when you think you have achieved all you can Mike pushes you to get that little bit extra. One of the best facilitators I have seen in action." - Caroline Morley **Harvard Business Review**

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Workshop details

Timings 9.00am-5.00pm

Fee £450+VAT

Early bird £360+VAT

Locations and dates: Workshops are held every month in Cheltenham and London see the next page for dates in your area.

How to book

- **By phone 01285 821894**
- **By Email**
info@makingthelink.co.uk
- **Pay Online at**
makingthelink.co.uk/courses



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EI for Leaders Workshops dates in 2011/12

December

8th December, Cheltenham

13th December, London

January

13th January, Cheltenham

17th January, London

February

6th February, Cheltenham

13th February, London

March

12th March, Cheltenham

15th March, London

April

3rd April, Cheltenham

5th April, London

May

24th May, Cheltenham

29th May, London

June

12 June, Cheltenham

14 June, London

July

5th July, Cheltenham

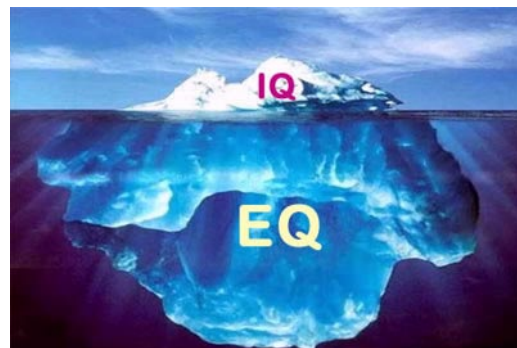
10th July, London

What's included?

- Pre-course online assessment
- Personal 32-page report on your individual effectiveness
- All workshop materials
- Clear development pointers
- Lunch and refreshments

What will I gain from the programme?

- Insight into your Leadership approach
- Modern methods that create a motivational environment
- Strategies for developing a high performing team
- A clear understanding of why people behave the way they do, and approaches to build trust in your team



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Booking details

Full Name (Mr/Mrs/Miss/Ms): _____

Job Title: _____

Company Name: _____

Address: _____

County: _____ Postcode: _____ Country: _____

Telephone: _____ Mobile: _____

Signed: _____ Name: _____ Company : _____

Date: _____

Workshop details

Workshop name: El for Leaders Location: _____ Date: _____

Additional delegates

Name: _____ Email: _____ Telephone: _____

Name: _____ Email: _____ Telephone: _____

Name: _____ Email: _____ Telephone: _____

Name: _____ Email: _____ Telephone: _____

Payment details

Prepayment is required for all workshop places please note we accept payment by BACS, electronic transfer or credit card via makingthelink.co.uk/courses

How to return this form

Please return by email as a scanned email attachment to: info@makingthelink.co.uk

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